



Business Coaching

Coaching

Contact Information
Phone: 250-463-9945
Web: www.LevelUpEnterprises.ca

Level Up's Coaching Courses provide great, structured environments to grow your managers, staff, and customer loyalty. Each course can be taken individually, as a group, or booked as a total business upgrade.

Discovery

Let's sit down and discuss your business, where it is, where you want to go, or any challenges you feel you are having.

Up to one hour **FREE**

Hands On

An in store evaluation. Level Up observes your business on a normal business day surrounding topics discussed during discovery. This is a collaborative session between Level Up and you. Feedback is live and immediate, with changes that can be implemented that day.

3 Hours **\$200**

Digging In

Should the store evaluation require more time on a specific matter, you can choose from a wide variety of services to fit the needs of your business.

LEVEL 1 HR

Recruitment

This program takes the you through strategies on recruitment, interview processes, and how to hire the right person for the business. We provide a hiring guide, interview questions, and resume reading skills. During Session 2, we will conduct interviews together, and Session 3 we will oversee interviews you conduct.

3 Sessions **\$250**
One Time Cost

Onboarding & Talent Building

This program takes the you through a proper onboarding strategy so new hires are up to speed as fast as possible. It also further analyzes current staff, using various methods to determine where they are in their development, and how to build them up to create skilled individuals.

4 Sessions **\$325**
One Time Cost

LEVEL 2 Coaching

Performance Appraisals

This course provides instruction on how to provide effective quarterly, half year, or yearly performance appraisals that matter to your employees. The appraisal is tailored to your business and the metrics you track.

2 Sessions **\$200**
One Time Cost

9 Box & Colours

This course provides instruction on how to conduct a 9 box review of your staff. Also, the colour test allows you to better understand the personality of your staff & how to coach effectively.

1 Session **\$150**
One Time Cost

Employee Coaching

Employee Coaching consists of three sessions providing a simple, effective management to employee coaching program. This course builds a collaborative approach to employee growth with meaningful feedback that can be measured.

3 Sessions **\$250**
One Time Cost

How to Exit

This program takes the you through the strategy of exiting an employee from your company. We look at the labour laws, what is needed to take an under performing employee and exit them from the business in a fair manner. This course should only be taken after you have taken both the HR courses & Coaching courses.

4 Sessions **\$325**
One Time Cost

(C) 2015 Level Up Enterprises - not to be reproduced without consent. All prices are subject to change. Prices will be grandfathered based on agreement.
www.LevelUpEnterprises.ca
One time costs are billed at a 50% deposit, remaining 50% due upon project completion. Subscriptions are billed one month in advance, 6 months in advance or 1 year in advance.



Business Coaching

Coaching

Contact Information
Phone: 250-463-9945
Web: www.LevelUpEnterprises.ca

LEVEL 3

Sales

Professional Sales for Managers & Employees

This includes an in depth training program for your sales team! It focuses on creating professional, honest, and trustworthy sales people that customers are comfortable buying from. It can take your business to the next level of sales, profit and repeat customer business. Learning takes place over a few sessions, 1st being a classroom session, and a few more with hands on approaches in the store with real customers.

3 Sessions
\$500
One Time Cost

LEVEL 4

Operations

Daily Planning

Daily Planning consists of a robust, business tailored plan that can be executed by any manager or keyholder each day to provide the maximum impact to the business day. Two sessions to setup and implement the custom daily planner are included.

2 Sessions
\$250
One Time Cost

Operations Planning

Building on the Daily Planning Course, this program takes a bigger approach to inventory control, and daily operations checklists for managers and keyholders to ensure proper procedures are followed each day.

2 Sessions
\$200
One Time Cost

Merchandising for Sales

We walk the floor and merchandise your business to improve sales. This includes strategic locations of addons, suggestive sell items, and other related items. We formulate a merchandising plan, and roll it out with your staff.

1 Session
\$150
One Time Cost

P&L

We take a look at your profit and loss statement. We look for any ways to streamline any costs and bolster any profits. If you don't have a P&L, we will provide an excel version to use.

4 Sessions
\$400
One Time Cost

Inventory

We look at how you are managing inventory, and see if there is anything that needs to be streamlined. We also look at pricing strategy & coaching to move any stagnant inventory.

2 Sessions
\$250
One Time Cost

Self Coaching

All courses are also available as downloadable documents. They cover the same material, and come complete with a guide to assist you in rolling out the program in your business.

Visit www.LevelUpEnterprises.ca for more services



Take your website further by integrating full Social Media Marketing! Level Up will build your customer base, grow your reach and provide interactive posts for your followers.



Level Up Pen & Paper Publishing harnesses the power of On Demand publishing, allowing for great reach into the digital world, and providing physical product with no inventory concerns. Let us help you take your idea to reality!